

HARMONY



Connecting the human element with business..



Executives are gold dust, and hiring them requires expertise

The success of a corporation is dependent on top senior-level individuals or leaders. This is due to the ability of leaders to think outside the box, take calculated risks, and propel their organisations to new heights of success.

On the other hand, candidates with leadership characteristics are becoming increasingly scarce.

Furthermore, recruiting mistakes at the senior level are not only costly, but they can also jeopardise your company's future growth potential.

Effective recruitment tactics will aid in determining applicants' competencies and personal traits, as well as whether or not they are suitable for leadership positions.

Different recruitment firms employ various strategies to find, engage, analyse, and onboard leadership potential for their clients.

The Staffing & Recruitment industry, on the other hand, is distinguished by the fact that it is primarily driven by people, and all procedures are influenced by context, market dynamics, and human behaviour.

Some Advice :

1. Develop a comprehensive and critical grasp of the role. Understanding your client's culture, visions, and current leadership is critical, as are their business needs and non-negotiable skill requirements.
2. Make use of your sourcing and networking talents to find and engage the best and brightest people.
3. Recognize why your candidates are seeking employment; are they wanting to further their careers, earn more money, or relocate to a new city?
4. Make sure your candidates are well-prepared for the interview stages. Make it a point to ask the questions ahead of time if you are comfortable with them.
5. Check to see if the candidate can sell themselves to you (how can they persuade your client if they can't persuade you why they're the best candidate for the job if they can't persuade you why they're the best option for the job if they can't persuade you why they're the best option for the job if they can't pers After a thorough assessment, shortlist the finest profiles and propose the best candidates.
6. Handle the subject of remuneration with care. It's a challenging subject in a country with such a broad socioeconomic profile as ours. Negotiations must be handled with caution and caution. By email, you may double-check figures and maintain track of your presentations.

SYMPHONY SAMACHAR

- IIT Delhi to start final placement season on Dec 1 in virtual mode - The Economic Times
- Banking and finance firms on hiring spree across colleges - The Economic Times
- Engineering managers need to focus on updating outdated practices to eliminate hiring silos - The Economic Times
- Recruitment process would be meaningless without timeline: SC - The Economic Times
- BCG top recruiter with 26 offers in first cluster of IIM Ahmedabad summer placements - The Economic Times
- Flexible jobs in demand as the cubicle fails to lure freshers - The Economic Times
- Demand for tech talent keeps recruiters on toes - The Economic Times
- Recruiters make a dash for technology talent at NITs - The Economic Times
- French technology firm Atos will recruit about 15,000 people in India over the next 12 months The Economic Times
- Five in 10 women want flexible job options that allow WFH: Survey - The Economic Times

